President’s Corner

Happy New Year everyone,

The year ended on an upbeat note of continued strong growth for New Innovations. We have now expanded to serve 46.5% of all Allopathic residents and 50% of all Osteopathic residents within the United States!

Since the introduction of the online Training Webinars in September, over 2,000 individual sessions have been viewed. We now have over 30 webinars available including the newly added training for faculty, fellows, residents and students. Your feedback about this new support feature has been overwhelmingly positive. Administrators across the country have remarked on how this service has helped them augment their knowledge and extend their use of the Residency Management Suite.

I am very excited to announce the New Innovations Spring Conference will be held at the InterContinental Hotel in Cleveland, Ohio April 23-25. Since the hotel has outstanding technology capabilities, we are inviting you to bring your laptops. This will be the first time we have offered such a benefit. Look for additional information and details about the conference in this newsletter.

As we move into the new year, our growth requires adjustment and in response, I am actively recruiting additional programmers to expand our application development staff. We remain committed to routinely examining your needs and responding with improvements. Our conscientious efforts to increase our support resources and options, represents our concern for making your job more manageable and efficient.

Finally, I am deeply thankful for all of you as well as my employees who have together, made New Innovations into the great product and company that it is. We are rapidly approaching an important milestone in supporting greater than 50% of the entire market. In gratitude for your support, I have been advancing our agenda for a very special scheduling enhancement guaranteed to please many of you. Stay tuned for details to be revealed in the near future about this "over the top" application!

Thank you for the opportunity to serve you,

Steve Reed
January 2008

Last Quarter Highlights

- The Scholarly Activities feature of the new Portfolio module has been released. It provides functionality for recording a faculty, resident or student’s accomplishments and allows tracking information relevant to the type of activity.
- New functionality was added to address the Medicare reimbursement requirement to record full days of a resident’s “Nonpatient Care day” activities and to calculate FTE’s depending on location of the activity. (Some clients refer to these types of events as “full day didactics”, but we chose to utilize the Center for Medicare and Medicaid Services nomenclature of “nonpatient care” in our feature description.)
- A new screen to allow the editing of multiple Duty Hour entries on one screen has been added.
- Release of free Webinars oriented to faculty and resident users of the RMS.
Employee Spotlight– Wendy Jones

Wendy joined New Innovations as a Trainer in 2004. She brought a great deal of knowledge and experience to our staff from her prior responsibilities as a Medical Malpractice Paralegal for ten years and her fourteen years as a Supervisor of Clerical Staff at Akron Children’s Hospital.

Clients who have had the pleasure of working with Wendy already know that she offers excellent professional training and advice. She does an unparalleled job of explaining the ‘why’ as well as the ‘how’ of our software and often provides valuable information and insights to her colleagues that champion a coordinator’s perspective. Clients also experience, as we do in the office, her marvelous sense of humor and strong ability to find common ground with everyone over a wide range of subjects. For those who have never met or spoken with Wendy, you may have heard her friendly voice on many of our new Training Webinars.

Wendy lives in Akron and spends her spare time gardening and cooking. She has three daughters and three grandchildren.

The Prescription Pad

Prescribing our helpful hints for you

- In Scholarly Activities administrators must link activity forms to competencies at the time the forms are created. You can not link the forms to competencies once the forms are in use.
- Residents, Medical Students & Faculty now have access to Webinars for training. These Webinars are located under the free Webinars section.
- There are also new FREE Webinars available for Billing, IRIS and GME.
- When entering a support request online in the Contact Us feature, the more info you tell us the better for a speedier response. For example if your question is related to an evaluation session, list the name of the session, interval and a particular person if applicable. The more details provided up front the sooner we can help investigate for you.

Coming Soon…..

Items below are planned to be released during the next quarter:

- A release of the IRIS module is planned that will introduce some new tools and report formatting options.
- Additional, minor Duty Hour data entry screen changes are planned to make them more intuitive and easier for residents to use.
2008 Spring Conference

Our semi-annual New Innovations Conferences provide Medical Education professionals with venues to pursue and enhance their working knowledge of our Residency Management Suite. The excellent feedback and success of our previous conferences has inspired us to work twice as hard to make improvements to our events this year.

New Conference Site
Among the changes is our move to the new stylish and hi-tech InterContinental Hotel, just minutes from downtown Cleveland, located on the campus of the Cleveland Clinic. The InterContinental facilities should impress even the most tech-savvy individuals with its elaborate and technologically advanced conference facilities.

Bring your Laptop
We are **strongly encouraging** attendees to bring their laptops along as full network access during all conference sessions will be available. Attendees will be able to take advantage of viewing presentations and engage in support sessions in their own database directly from their workstation. *Rental laptops will be available through the hotel. Details are listed on the conference website.

Expanded Options
Another change in this year’s conference format is an extension to a three day schedule. Our goal with the extra day is to present information in an easy and comfortable manner as possible with built in work time. We also have added another program track to better divide experience levels of the attendees. We now offer a Pivotal program for intermediate users in addition to our Beginner and Innovative programs. Further details on the sessions for each program are available on the conference website.

Brand New Users
If you have never used the Residency Management Suite, then it’s possible that even the beginner program may be overwhelming. While anyone is invited to join the conference, it does build on basic familiarity with the system and is not a complete training experience for the new user. If you feel you might be better served with one of our individualized training options which involve more time and attention dedicated to all subject areas in your own database, please contact our Training Manager, Anita Duhon, to inquire about options, cost and scheduling. E-mail: aduhon@new-innov.com.

Conference Format
Presentations and Seminars are led by members of our training staff using large live screen displays of the Residency Management Suite while they explain or demonstrate features. Attendees can follow the presentation with a laptop connection or use the detailed visual step-by-step manual designed exclusively for the conference which also serves as a handy reference guide upon returning to the office.

New Connections
We have consistently received feedback that attendees enjoy connecting with their colleagues to share techniques and strategies in residency management. With this in mind, we have designed specific sessions to foster better understanding about our software but also facilitate contact with other coordinators to share ideas and approaches.

Conference Dates

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<th>Conference</th>
<th>Dates</th>
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<tr>
<td>Spring 2008 Conference</td>
<td>April 23-25th, 2008</td>
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<tr>
<td>GME Seminar</td>
<td>September 15th, 2008</td>
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<tr>
<td>Fall 2008 Conference</td>
<td>September 17-19th, 2008</td>
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We are currently only accepting registrations for the Spring conference dates. All registrations must be completed online. Please register early since space is limited and we expect slots to fill quickly.

(please refer to pg 4 for Conference Website information)
Webinars Prove to be a Popular Support Option

In the 3rd quarter of 2007, we introduced our online training videos called Webinars. In the short time that they have been available over 2,000 webinars have been viewed by over 600 users. This success along with numerous positive comments has encouraged us to dedicate more time and effort to expanding this support option. Overall, we have over 13 hours of training available and subscribers will continue to see that content updated and grow for the duration of their subscription at no additional cost.

Webinars were designed to offer training at your own pace and convenience. These recorded sessions are coordinated by our training staff to provide thorough explanations and avoid techno-speak. They give the basics of ‘how’ and ‘why’ with enough information to jump-start using any area of the RMS. Users enjoy being able to replay a video until they understand a concept as well as the ability to view the session at anytime from anywhere without any disk or other material to locate before learning.

Training sessions currently cover all portions of the Residency Management Suite and are made available through a subscription option. If you are not currently subscribed, you can view several free webinars that cover new releases such as our latest Scholarly Activities Portfolio feature or the Desktop Block Schedule Editor released last year. Additional free Webinars are also available for Residents, Fellows, Students and Faculty instructing them specifically on using the RMS.

Conference Website
Further conference information and registration can easily be located after logging into New Innovations.

- On the Welcome Page, look for the “Ni Alerts and Information” box
- Click on the “Visit Ni Conferences” link to bring up the New Innovations Conferences Website

The website includes the Registration, Travel and Accommodation information, Program Schedules and Session details, as well as a FAQ (Frequently Asked Questions) page with items accumulated from our past conferences.

Our staff is eager to meet you and demonstrate our commitment to helping you succeed with New Innovations. We look forward to seeing you and making your job easier and more efficient in the coming year.

New Innovations, Inc.

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New Innovations, Inc.’s Residency Management Suite is a tool that allows you to unify data into a centralized data warehouse and to complete tasks historically performed using multiple, incompatible methods, through one common interface. An individual Program, Practice, or Fellowship can use the Residency Management Suite to assist with tasks such as scheduling, procedure logging, evaluations, monitoring conference attendance, duty hours and general personnel tracking.

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