

OFFICE OF DEVELOPMENT

Overview

The Office of Development leads cultivation, solicitation and stewardship of an assigned portfolio of donors and prospects to advance philanthropic support for institutional priorities through various sources of funding, and identifies and develops new relationships with potential donors to secure new gifts. The Office of Development is responsible for donor planning and evaluation of short, medium, and long-range fundraising goals. Programs that advance private support for the University's current and future needs and coordination of all aspects of the donor development process to ensure excellent donor relations.